Building an Evidence-Based Practices Culture

5TH ANNUAL APPALACHIAN HIGHER EDUCATION NETWORK CONFERENCE



DR. SHAWN M. BERGMAN
JENNIFER WILSON-KEARSE

Opening Doors, Changing Futures

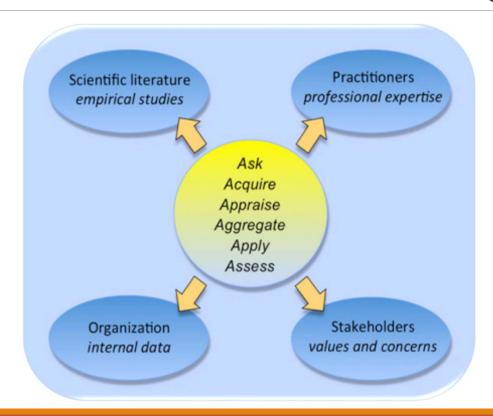
Who are these people?





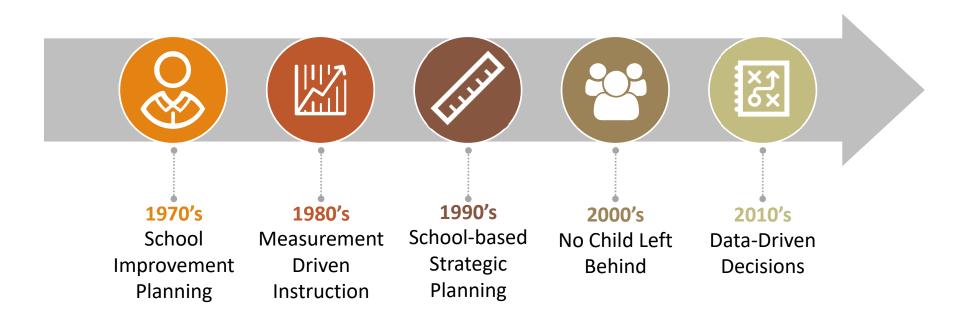


Evidence-based decision-making

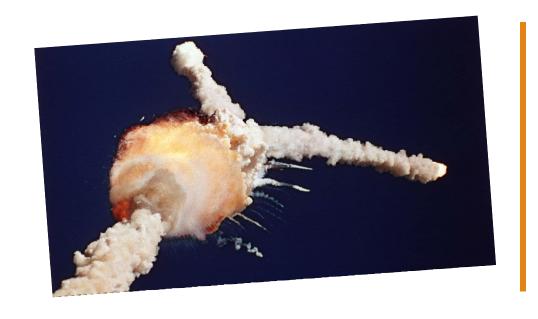


Barends, E., Rousseau, D.M., & Brinner, R.B. (2014). Evidence-based management: The basic principles. Amsterdam: Center for Evidenced-Based Management.

How did we get here?



Data-driven decisions: Where are we now?





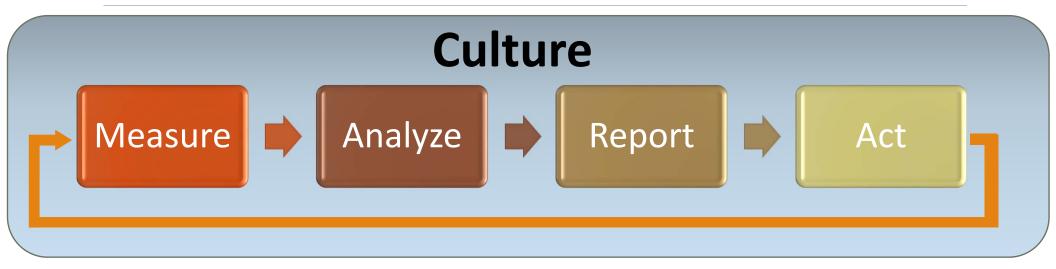
Ignoring the evidence: Even the scientists



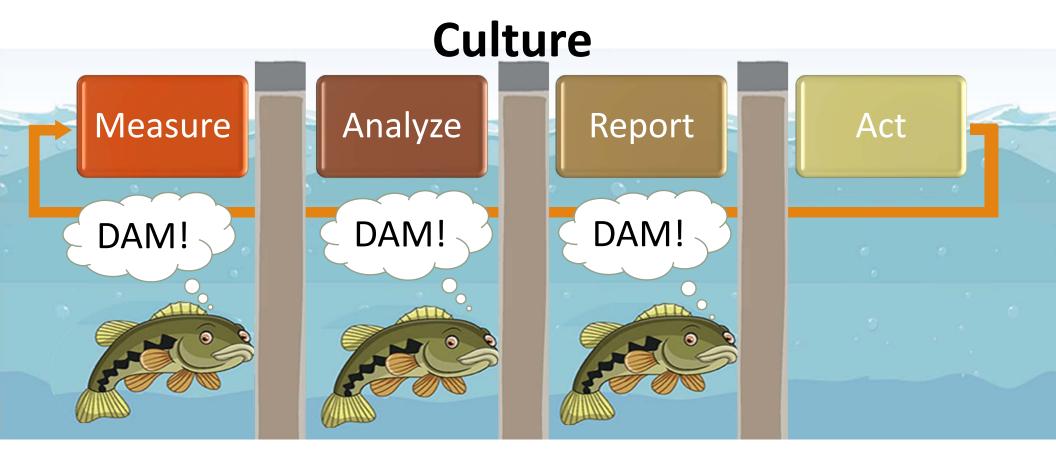


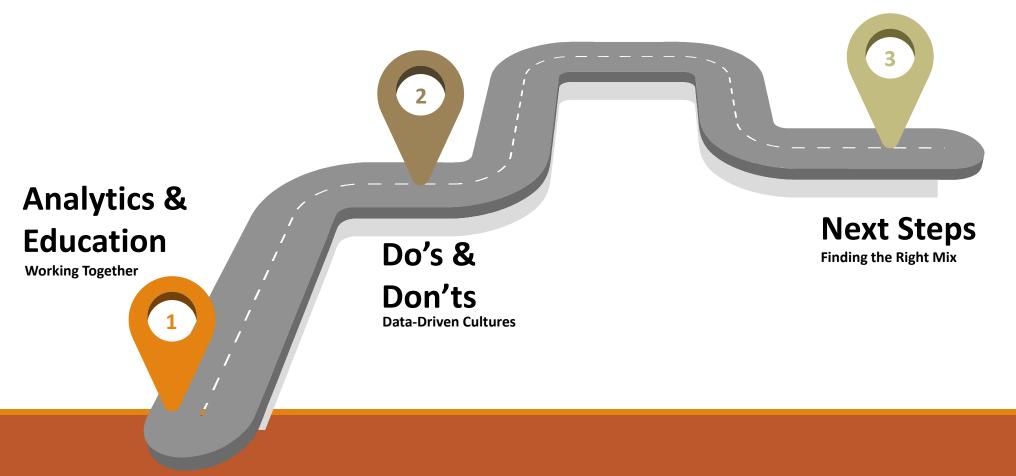
No regard for science: Hollywood too?

Data and evidence-based decisions: The cycle and the culture



Data and evidence-based decisions: The cycle and the culture





Discussion overview

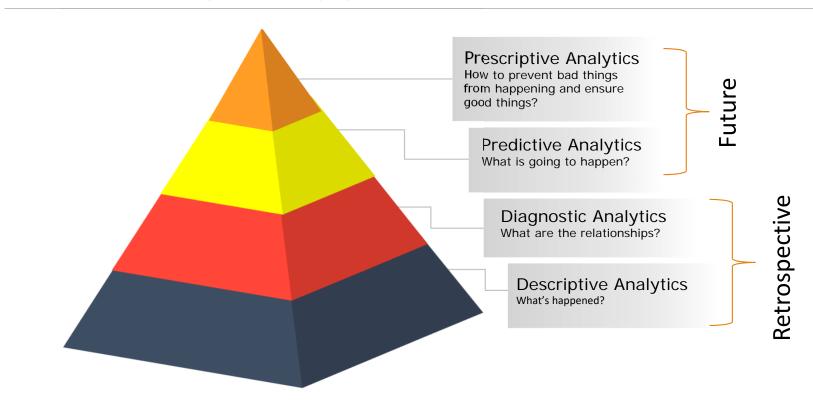
Analytics: What is it?

Scientific process transforming data into insights to better decisions

- Discover
- Visualize
- Communicate



Four Analytic Applications



Advisory analytics: Dashboards and embedded interactive results



Innovation: Analytics and education

Services Received

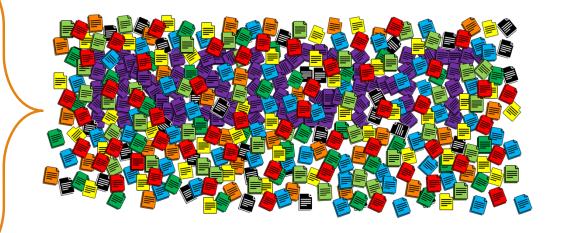
Academic Performance

Engagement and Absences

FAFSA Completion

Efficacy and Mindset

College Going Culture



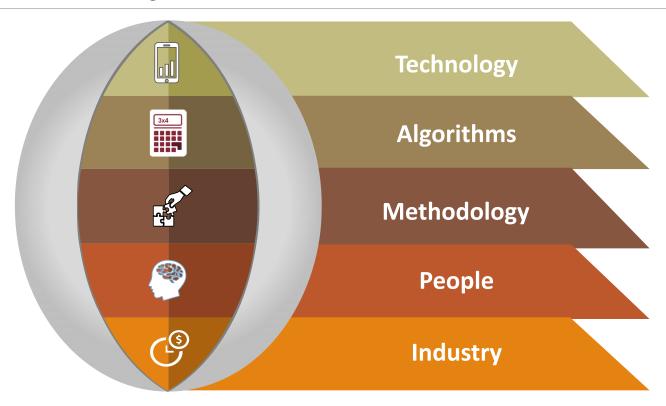


Great!



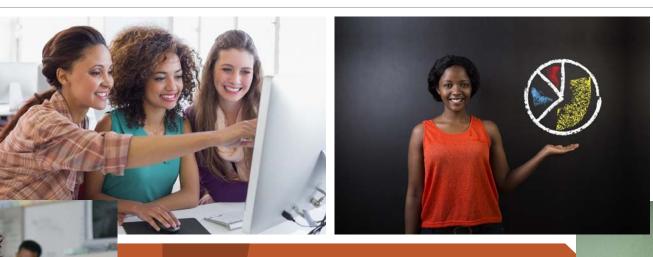
What could possibly go wrong?

Applied Data Analytics: More than just numbers



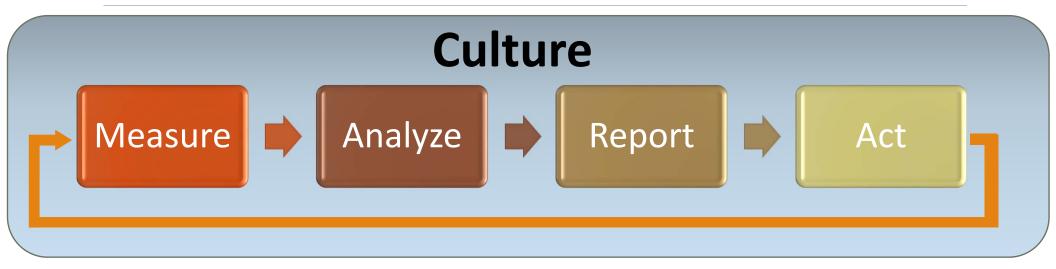
Bergman, S.M. (2016, December). Applied data analytics: It is not all about the numbers. Presentation made to the Appalachian State University Walker College of Business, Boone, NC.

Applied Data Analytics: It is about people

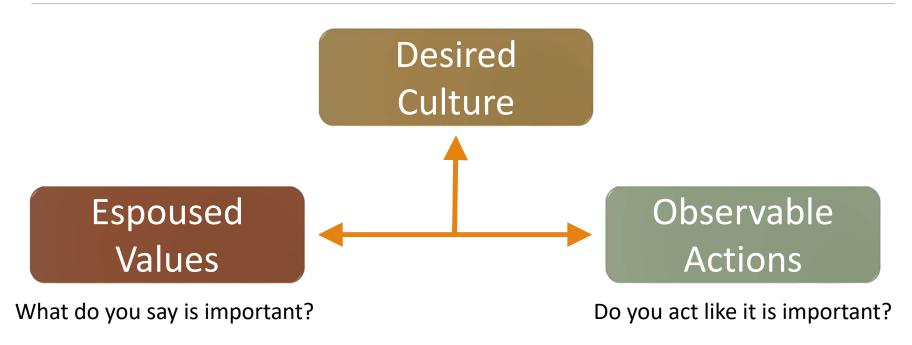


People

Data and evidence-based decisions: The cycle and the culture



Espoused values and observable actions: Creating the desired culture



Espoused values and observable actions: The culture gap

Desired Culture

Desired Culture

Actual Culture

Espoused Values

What do you say is important?

Observable Actions

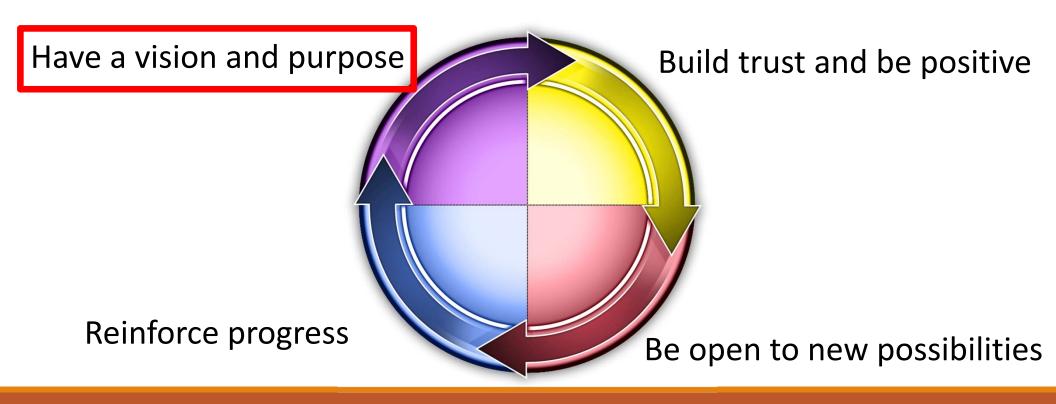
Do you act like it is important?

Culture do's and don'ts: Removing barriers to data-driven decisions

- 1. Have a vision and purpose
- 2. Solicit from all levels
- 3. Get the right information
- 4. Build trust and be positive
- 5. Be open to new possibilities

- 6. Get people what they need
- 7. Expect and reduce anxiety
- 8. Train and provide resources
- 9. Reinforce progress
- 10.Communicate ROI

Culture do's and don'ts: Removing barriers to data-driven decisions

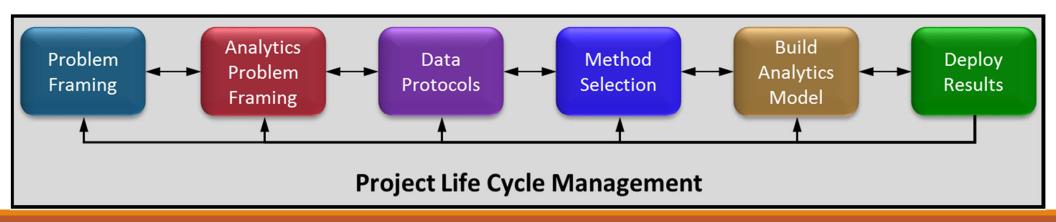


Data Analytics Process: Think about the end at the beginning

Systematic way to implement data and analytics

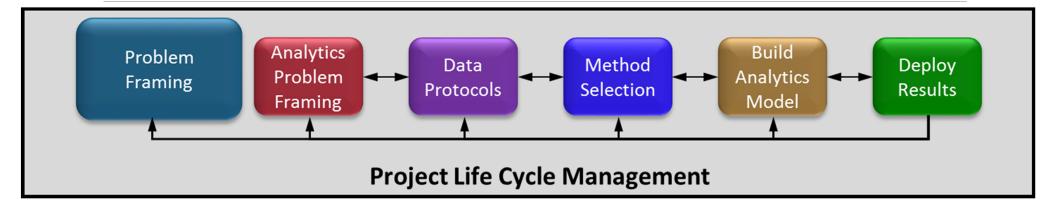
Ensures projects produce desired results

Iterative process that requires collaboration



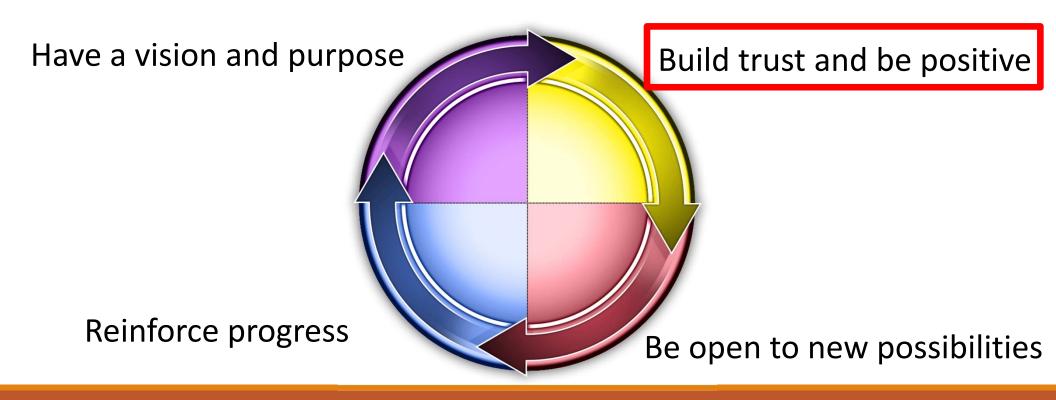
Institute for Operations Research and the Management Sciences (2014)

Have a vision and purpose: Problem framing



- Most important, because it sets expectations and limitations
- Establishes a firm foundation on which analytics will be implemented

Culture do's and don'ts: Removing barriers to data-driven decisions



Build trust and be positive: Align your values and actions

Trust in data

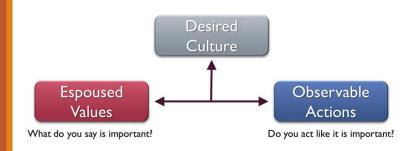
Data collected has to be accurate



Be positive and up front

Make sure values and actions align





Build trust and be positive: Align your espoused values and actions

Trust in people (Balboni, Finch, Reese, & Shockley, 2013)

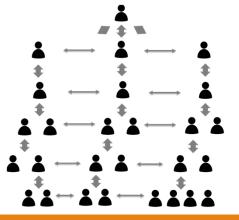
Lack of trust one of most significant hurdles



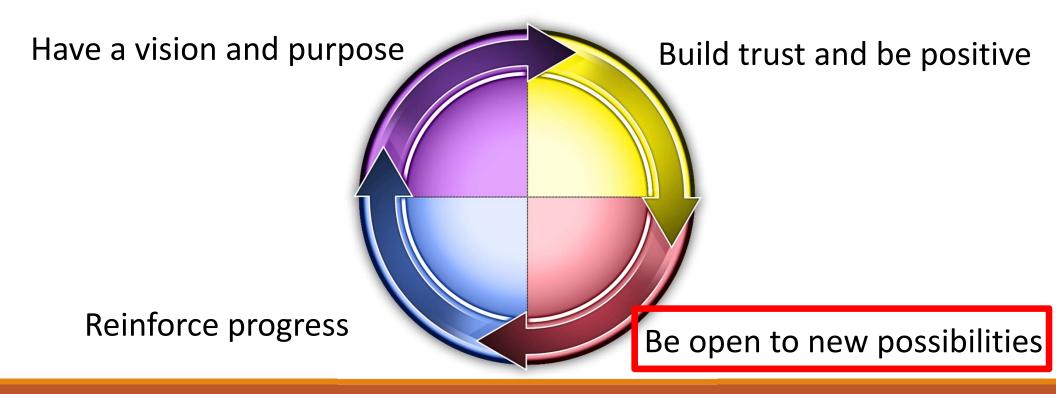
Made by Mugdha Damle

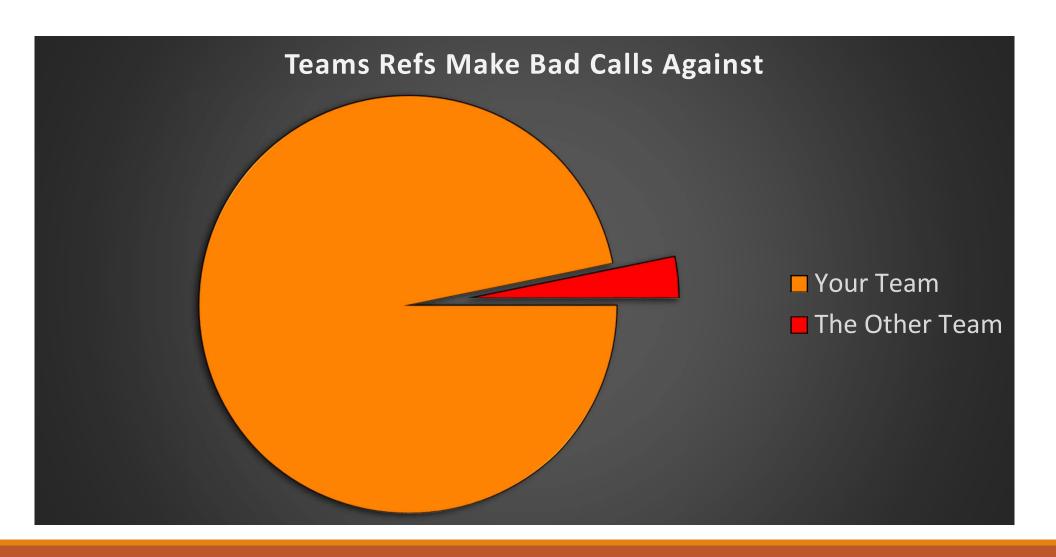
Make sure you have a communication strategy

- In the absence of information
 - People will _____ the blanks



Culture do's and don'ts: Removing barriers to data-driven decisions





Research and analytics: Signal and noise

Referee Analytics: Bias in Major College Football Officiating

Rhett Brymer & Tim R. Holcomb

Miami University Oxford, Ohio, USA 45056 <u>brymerra@miamioh.edu</u> holcomtr@miamioh.edu Ryan M. Rodenberg

Florida State University
Tallahassee, Florida, USA 32306
rrodenberg@fsu.edu

No evidence of bias in favor of top-rated teams

Found bias in favor of underdogs

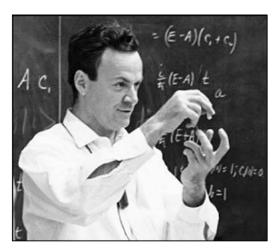
Bias varied by conference

This is a test: This is only a test

Write down how many times the players wearing white passed the ball.

Know yourself: Be open to new possibilities

"The first principle is that you must not fool yourself – and you are the easiest person to fool."



Richard Feynman

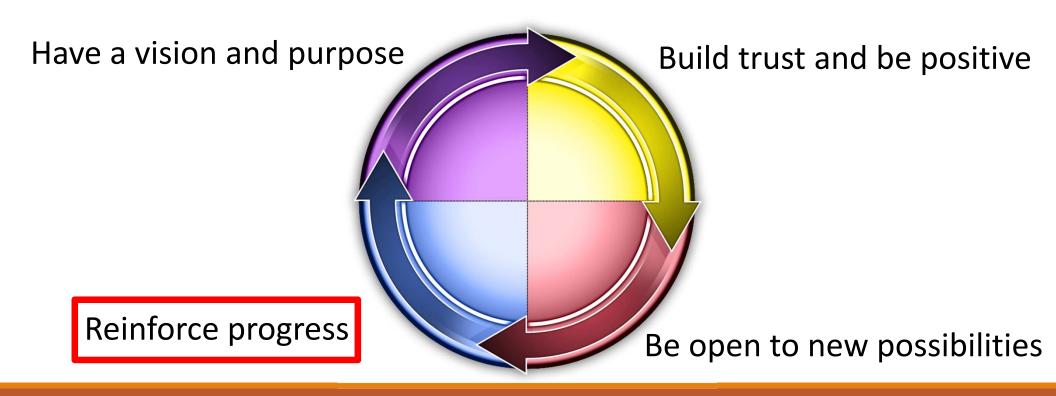
Be open to new possibilities: Unexpected results

INTEGRITY IS DOING THE RIGHT THING. EVEN WHEN NO ONE IS WATCHING. C.S. LEWIS

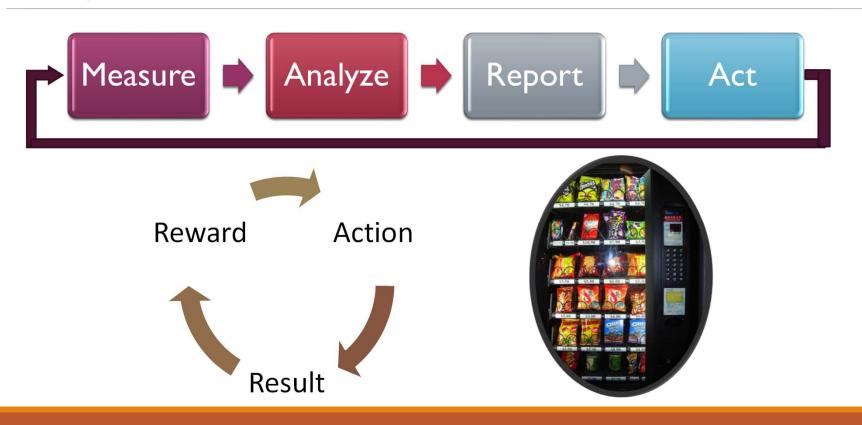


Opportunities

Culture do's and don'ts: Removing barriers to data-driven decisions



Reinforce progress: People like to be reinforced



Reinforce progress: People like to be reinforced









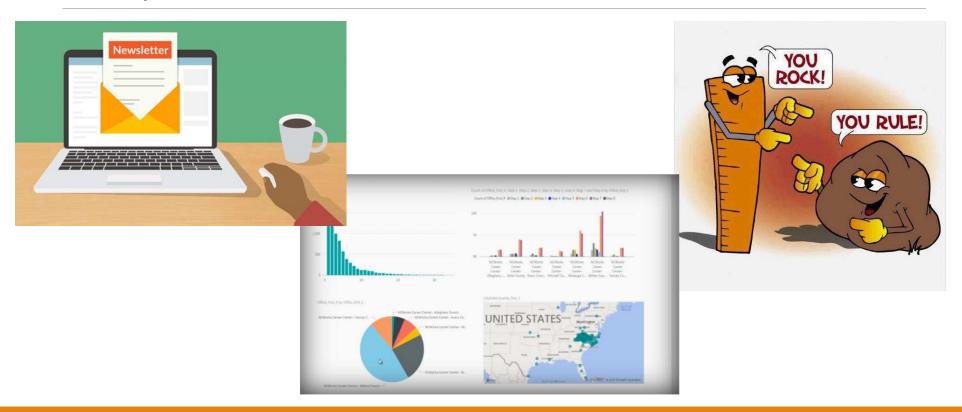
Reinforce progress: People like to be reinforced



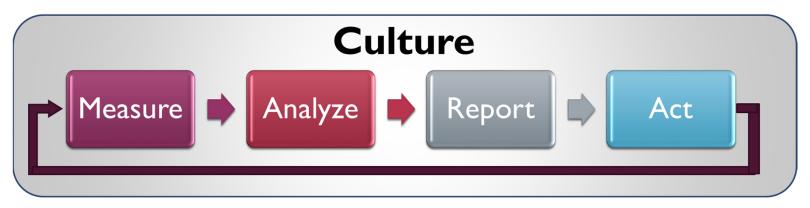


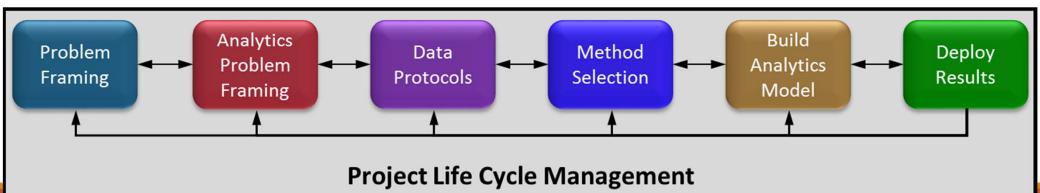


Communicate ROI: People like to know what has been done



Culture and analytics: Working together





Culture change: But what can I do?

- 1. Be concrete with specific changes you would like to make
- 2. Make small changes that will have lasting impact
- 3. Pilot study and proof of concepts
 - a) Gain buy-in
 - b) Build trust



Dr. Shawn M. Bergman Shawn.Bergman@velainstitute.org

Jennifer Wilson-Kearse Jennifer.Wilson-Kearse @velainstitute.org

Thank you!

